**Principals of Learning: Pre- and Post-Test Answers**

1. What is operant behavior?
* Learned behavior
1. What is the definition of learning?
* A change in behavior that endures over time.
1. Draw the 3-term contingency.
* Any of:
	+ A – B – C
	+ Antecedent-Behavior-Consequence
	+ Sd – R – S
	+ Discriminative Stimuli/Instruction – Response – Reinforcement/Punishment
1. What is the 4th term in the contingency?
* Any of:
	+ EO
	+ Establishing Operation
	+ MO
	+ Motivation
	+ Motivating Operations
1. What does SD stand for?
* Discriminative Stimuli
1. What does EO stand for?
* Establishing Operation
1. What is the definition of punishment?
* Decreases future likelihood of behavior

**True or False:**

1. The SD occurs BEFORE the behavior.
* True
1. The response occurs BEFORE the behavior.
* False – the response is the behavior
1. Reinforce the child, not the behavior.
* False – reinforce the behavior, not the child
* You can’t increase the future likelihood that a child will increase
* You can increase the future likelihood that a behavior will increase