**Principals of Learning: Pre- and Post-Test Answers**

1. What is operant behavior?

* Learned behavior

1. What is the definition of learning?

* A change in behavior that endures over time.

1. Draw the 3-term contingency.

* Any of:
  + A – B – C
  + Antecedent-Behavior-Consequence
  + Sd – R – S
  + Discriminative Stimuli/Instruction – Response – Reinforcement/Punishment

1. What is the 4th term in the contingency?

* Any of:
  + EO
  + Establishing Operation
  + MO
  + Motivation
  + Motivating Operations

1. What does SD stand for?

* Discriminative Stimuli

1. What does EO stand for?

* Establishing Operation

1. What is the definition of punishment?

* Decreases future likelihood of behavior

**True or False:**

1. The SD occurs BEFORE the behavior.

* True

1. The response occurs BEFORE the behavior.

* False – the response is the behavior

1. Reinforce the child, not the behavior.

* False – reinforce the behavior, not the child
* You can’t increase the future likelihood that a child will increase
* You can increase the future likelihood that a behavior will increase